

# ATTACHMENT 9



**Department of  
Civil Service**

## Subcontractors or Affiliates - "Health Maintenance Organizations Specifications for the New York State Health Insurance Program"

**INSTRUCTION: Prepare this form for each Subcontractor or Affiliate. For purposes of completing this form, Subcontractors include all vendors who will provide \$100,000 or more in Project Services over the term of the Agreement that results from these Specifications, as well as any vendor who will provide Project Services in an amount lower than the \$100,000 threshold, and who is a part of the Offeror's account team.**

**Offeror's Name:** Excellus Health Plan, Inc. (HMOBlue)

The Offeror:

is  
 is not

proposing to utilize the services of a Subcontractor(s) or Affiliate(s) to provide Project Services

**Subcontractor or Affiliate's  
Legal Name:** Rally Health, Inc.

**Business Address:** 3000 K St. NW, Suite 350,  
Washington, DC 20007

**Subcontractor's Legal  
Form:**  Corporation  Partnership  Sole Proprietorship  
Other \_\_\_\_\_

As of the date of the Offeror's Proposal, a subcontract or agreement

has  
 has not

been executed between the Offeror and the subcontractor(s) or Affiliate for services to be provided by such subcontractor(s) or Affiliate(s) relating to the Project.

In the space provided below, describe the Subcontractor's or Affiliate's role(s) and responsibilities regarding Project Services to be provided:

Rally's Health Survey determines the "Rally Age" triggered from behavioral questions that drive a personalized experience for the user.

**Relationship between Offeror and Subcontractor or Affiliate for Current Engagements:**  
(Complete items 1 through 5 for each client engagement identified)

1. Client: Excellus Health Plan, Inc.

2. Client Reference Name  
and Phone #: Nicholas Carbone  
(585) 399 - 6650

3. Project Title: Health Risk Assessment Survey

4. Project Start Date: 10/5/2016

5. In the space provided below, Project Status:

Ongoing.

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**Subcontractors or Affiliates - "Health Maintenance Organizations Specifications for the New York State Health Insurance Program"**

6. In the space provided below, describe the roles and responsibilities of the Offeror and Subcontractor or Affiliate in regard to the project identified in 3, above:

**Rally's Health Survey determines the "Rally Age" triggered from behavioral questions that drive a personalized experience for the user.**

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## Subcontractors or Affiliates - “Health Maintenance Organizations Specifications for the New York State Health Insurance Program”

**INSTRUCTION:** Complete the following chart listing any Subcontractors or Affiliates the HMO will employ to deliver a category of services to NYSHIP enrollees. A Subcontractor or Affiliate is a vendor with whom the HMO subcontracts to provide Program Services and incorporates as a part of the HMOs Program Team. If service is performed in-house by Contractor, indicate “self-administered” in appropriate column.

Type of Service	Name of Organization	Contract Term and Renewal Dates	Description of Subcontracted Services
Mental Health and Substance Abuse Program Administration	Services are provided in-house.		
Prescription Drug Benefit Administration: Retail Mail Order Specialty Pharmacy	Express Scripts	Contract with Express Scripts is effective January 1 <sup>st</sup> , 2016 and expires December 31 <sup>st</sup> , 2022.	Drug claims adjudication and retail pharmacy network administration
	Express Scripts	Contract with Express Scripts is effective January 1 <sup>st</sup> , 2016 and expires December 31 <sup>st</sup> , 2022.	Mail-Order Management
	Wegmans	Contract with Wegmans is effective until December 31 <sup>st</sup> , 2021.	
	Accredo Specialty Pharmacy	Contract with Accredo is effective January 1 <sup>st</sup> , 2016 and expires December 31 <sup>st</sup> , 2022.	Specialty Pharmacy Management
	Noble Pharmacy Onco360	Contract with Noble is ongoing  Contract with Onco360 is ongoing	
Laboratory Services	Services are provided in-house.		
Utilization Review	Services are provided in-house. - NICU admission (Progeny Health) - High cost radiology (eviCore) - Sleep Study (eviCore) - Cardiac (eviCore) - Devices (eviCore) - Radiation Oncology (eviCore)	*We contract with ProgenyHealth for our NICU admissions. Progeny Health's contract expires on February 1, 2025.  Our eviCore contract was renewed and expires in July 31, 2023.	- NICU admission (Progeny Health) - High cost radiology (eviCore) - Sleep Study (eviCore) - Cardiac (eviCore) - Devices (eviCore) - Radiation Oncology (eviCore) - Musculoskeletal (Joint, Nerve, Spine) Services as of July 31, 2023 completed by eviCore as well.

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## Subcontractors or Affiliates - “Health Maintenance Organizations Specifications for the New York State Health Insurance Program”

Medical Necessity Reviews	Services are provided in-house with the exception of NICU admissions, high cost radiology, sleep studies, cardiac devices and radiation oncology. All Appeals and grievances for utilization reviews that have exhausted the internal review process can utilize our external review process in which Excellus BCBS partners with Advanced Medical Reviews (AMR) for an external independent medical case review and utilization management program.	*We contract with Progeny Health for our NICU admissions. Progeny Health’s contract expires on February 1, 2025.  Our eviCore contract was renewed and expires in 7/31/23.	<ul style="list-style-type: none"> <li>- NICU admission (Progeny Health)</li> <li>- Musculoskeletal (Joint, Nerve, Spine) Services</li> <li>- High cost radiology (eviCore)</li> <li>- Sleep Study (eviCore)</li> <li>- Cardiac (eviCore)</li> <li>- Devices (eviCore)</li> <li>- Radiation Oncology (eviCore)</li> </ul>
Communication Materials	Services are provided in-house.		
Claims Processing	Services are provided in-house.		
Call Center	Services are provided in-house.		
Benefit Card	Services are provided in-house.		
Other (list each and describe)			
Health Survey	Rally Health	The latest Rally Health agreement went into effect August 31, 2019 and runs its three year term through December 31, 2022.	Health Survey determines the “Rally Age” triggered from behavioral questions that drive a personalized experience for the user
Worksite Wellness	Wellness Programs with Value (WPV)	Ongoing.	Preventative screenings and health education programs.
High Complexity Imaging	eviCore (formerly known as Care Core National).	Our eviCore contract was renewed and expires in 7/31/23.	Manage high complexity imaging services
Telemedicine	MDLIVE, Inc.	3/1/19 – 3/1/22	Remote delivery of healthcare services and clinical information using electronic technology such as a telephone or videoconferencing via a smartphone, computer or tablet.

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**Offeror's Name:** Excellus Health Plan, Inc. (HMOBlue)

The Offeror:

is  
 is not

proposing to utilize the services of a Subcontractor(s) or Affiliate(s) to provide Project Services

**Subcontractor or Affiliate's  
Legal Name:** MDLIVE

**Business Address:** 3350 SW 148th Ave,  
Suite 300  
Miramar, FL 33027

**Subcontractor's Legal  
Form:**  Corporation  Partnership  Sole Proprietorship  
Other \_\_\_\_\_

As of the date of the Offeror's Proposal, a subcontract or agreement

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been executed between the Offeror and the subcontractor(s) or Affiliate for services to be provided by such subcontractor(s) or Affiliate(s) relating to the Project.

In the space provided below, describe the Subcontractor's or Affiliate's role(s) and responsibilities regarding Project Services to be provided:

Excellus BCBS has partnered with expert vendor MDLIVE to offer eligible members another cost effective alternative to receiving Urgent Care and Emergency Room care for acute non-emergent conditions with telemedicine services as well as behavioral health services. Eligible members can visit with a U.S. board certified doctor or mental health provider right from their home, office or on the go within the U.S. 24/7/365 for non-emergency medical conditions using electronic technology such as a telephone or videoconferencing via a smartphone, computer or tablet.

**Relationship between Offeror and Subcontractor or Affiliate for Current Engagements:**  
(Complete items 1 through 5 for each client engagement identified)

1. Client: Excellus Health Plan, Inc.

2. Client Reference Name and Phone #: Nicholas Carbone  
(585) 399 - 6650

3. Project Title: Telemedicine

4. Project Start Date: 1/1/2017

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5. In the space provided below, Project Status:

**Program is active.**

6. In the space provided below, describe the roles and responsibilities of the Offeror and Subcontractor or Affiliate in regard to the project identified in 3, above:

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